

# REQUIRED BUSINESS CORE COURSES

A Business Major is any student majoring in Accountancy; Finance; Information Systems; Management; Marketing; or Business Administration with an option in either Business Law, Global Supply Chain Management, Insurance and Financial Services, Real Estate, or Systems and Operations Management.

All business programs are accredited by AACSB and therefore have the same core requirements. Students will be held to fulfilling all prerequisite courses. The prerequisites for Business courses are listed below and also available in the current CSUN Catalog.

## LOWER DIVISION CORE REQUIREMENTS (27 UNITS)

- ACCT 220 Intro to Financial Accounting (3)**  
*Prerequisites: A grade of "C" or higher in MATH 103 or higher level mathematics course and sophomore standing*
- ACCT 230 Intro to Managerial Accounting (3)**  
*Prerequisite: ACCT 220*
- ECON 160 Principles of Microeconomics (3)**  
*Prerequisites: Qualifying scores on ELM and EPT or exemption, or satisfactory completion of developmental courses*
- ECON 161 Principles of Macroeconomics (3)**  
*Prerequisites: ECON 160 and qualifying scores on ELM and EPT or exemption, or satisfactory completion of developmental courses*
- COMP 100 Computers: Their Impact & Use (3)**
- SOM 120\* Basic Business Statistics (3)**  
*Prerequisite: MATH 103 or higher level math course*  
*\*The 4-unit MATH 140 course also satisfies this requirement*
- ENGL 205 Business Communication (3)**  
*Prerequisite: AAS 115 or CH 115 or ENGL 115 or PAS 115 or equivalent*  
*Recommended Preparatory: CH S 151 or COMS 151 or PAS 151 or equivalent; COMP 100 or equivalent*
- BLAW 280 Business Law I (3)**  
*Prerequisites: Completion of lower division writing requirement and sophomore standing*
- MATH 103\*\*Mathematical Methods for Bus (3)**  
*Prerequisites: Passing score on or exemption from the ELM or credit in MATH 093*  
*\*\*MATH 103 or higher-level with a grade of "C" or higher*

## UPPER DIVISION CORE REQUIREMENTS (19 UNITS)

- BUS 302 Gateway Experience (3)**  
*Prerequisites: Lower division business core ACCT 220, ACCT 230, ECON 160, ECON 161, COMP 100, SOM 120 or MATH 140, ENGL 205, BLAW 280, and MATH 103*  
*Corequisite: BUS 302L*
- BUS 302L Gateway Lab (1)**  
*Prerequisites: Junior standing and completion of all Lower Division Business Core courses*  
*Corequisite: BUS 302*
- FIN 303 Financial Management (3)**  
*Pre/Corequisite for Business Majors: BUS 302/L*
- MGT 360 Management and Org. Behavior (3)**  
*Pre/Corequisite for Business Majors: BUS 302/L*
- MKT 304 Marketing Management (3)**  
*Pre/Corequisite for Business Majors: BUS 302/L*
- SOM 306 Operations Management (3)**  
*Prerequisite: SOM 120 or MATH 140 or SOM 391. Recommended corequisite or preparatory: BUS 302/L*
- BUS 497 Capstone (3)**  
*Prerequisites: Senior standing, BUS 302/L, FIN 303, MGT 360, MKT 304, and a passing score (8 or higher) on the Upper Division Writing Proficiency Exam (WPE)*

# FINANCE

## DEGREE REQUIREMENTS (24 UNITS)

### CATALOG YEAR 2011- PRESENT

**FIN 303 must be completed with a grade of "C" or higher to qualify for all upper division Finance courses except FIN 302, FIN 336 and FIN 338 (effective for students enrolling in FIN 303 Spring 2010 or later)**

#### REQUIRED COURSES (9 UNITS)

**BLAW 308 Business Law II (3)**

*Prerequisites: BLAW 280; BUS 302/L are pre/corequisites for business majors*

**FIN 352 Investments I (3)**

*Prerequisites: FIN 303 with a "C" or better; BUS 302/L are prerequisites for business majors*

**FIN 355 Corporate Finance I (3)**

*Prerequisites: FIN 303 with a "C" or better; BUS 302/L are prerequisites for business majors*

#### COMMUNICATION REQUIREMENT (3 UNITS, select one course)

*Prerequisite: Completion of the lower division writing requirement  
PHIL 305 or COMS 323 fulfill GE section E*

**ENGL 305 Intermediate Expository Writing (3)**

**ENGL 306 Report Writing (3)**

**ENGL 407 Composition and the Professions (3)**

*Preparatory: Demonstrated proficiency; instructor consent*

**PHIL 305 Business Ethics and Public Policy (3)**

**COMS 323 Group Communication (3)**

**COMS 443 Rhetoric in Business (3)**

#### ADMISSION TO THE FINANCE MAJOR

Finance is an impacted program, which means that admission to the major is restricted. Students seeking a major in Finance may initially declare a major in Pre-Finance.

Once a student has completed 60 units with a minimum cumulative GPA of 2.5 they may declare a major in Finance. Students must qualify by the time they earn 90 units.

#### FINANCE ELECTIVE REQUIREMENT (12 UNITS, select four courses)

*Select 12 additional units of Upper Division Finance courses from the list below  
(Note: Excludes FIN 302, this course is not a finance elective)*

**FIN 303 with a grade of "C" or better is a prerequisite for all electives except FIN 336 and FIN 338**

*One elective course (3 of the 12 units) may include:*

*ACCT 440, ACCT 450, BLAW 481, ECON 310 or IS 312*

*Refer to the current University Catalog for specific prerequisites*

*\*All 400-Level courses in the College of Business and Economics require completion of the Upper Division Writing Exam with a score of 8 or higher*

*Not all electives are offered every semester*

**FIN 336 Principles of Insurance (3)**

*Prerequisites: BUS 302/302L for Bus. Majors*

**FIN 338 Real Estate Principles (3)**

*Prerequisite: Upper Division standing*

**FIN 359 Quantitative Finance I (3)**

*Prerequisites: FIN 303; BUS 302/L for Bus. Majors*

**FIN 425\* Entrepreneurial Finance (3)**

*Prerequisites: FIN 303; BUS 302/L for Bus. Majors*

**FIN 430\* International Financial Management (3)**

*Prerequisites: FIN 303; BUS 302/L for Bus. Majors*

**FIN 431\* Risk Management (3)**

*Prerequisites: FIN 303; FIN 336; BUS 302/L for Bus. Majors*

**FIN 433\* Real Estate Finance (3)**

*Prerequisites: FIN 303; FIN 338; BUS 302/L for Bus. Majors*

**FIN 434\* Life and Health Insurance (3)**

*Prerequisites: FIN 303; FIN 336; BUS 302/302L for Bus. Majors*

**FIN 436\* Futures and Options: Theory and Strategy (3)**

*Prerequisites: FIN 303; FIN 352; BUS 302/L for Bus. Majors*

**FIN 437\* Advanced Topics in Finance (3)**

*Prerequisites: FIN 303; FIN 352; BUS 302/L for Bus. Majors  
FIN 437BH also requires instructor's consent*

**FIN 438\* Management of Financial Institutions (3)**

*Prerequisites: FIN 303; BUS 302/L for Bus. Majors*

**FIN 439\* Real Estate Valuation (3)**

*Prerequisites: FIN 303; FIN 338; BUS 302/L for Bus. Majors*

**FIN 440\* Retirement Planning and Employee Benefits (3)**

*Prerequisites: FIN 303; BUS 302/L for Bus. Majors*

**FIN 442\* Theory and Practice of Financial Planning (3)**

*Prerequisites: FIN 303; FIN 352; BUS 302/L for Bus. Majors*

**FIN 452\* Investments II (3)**

*Prerequisites: FIN 303; FIN 352; BUS 302/L for Bus. Majors*

**FIN 455\* Corporate Finance II (3)**

*Prerequisites: FIN 303; FIN 355; BUS 302/L for Bus. Majors*

**FIN 459\* Quantitative Finance II (3)**

*Prerequisites: FIN 303; Grade of "C" or higher in FIN 352, FIN 355 and FIN 359 or instructor's permission;  
BUS 302/L for Bus. Majors*

**FIN 462\* Fixed Income Investments (3)**

*Prerequisites: FIN 303; FIN 352; BUS 302/L for Bus. Majors*

**FIN 498C\* Field Assignments and Reports (3)**

*Prerequisites: FIN 303; BUS 302/L for Bus. Majors*